



## ■ LABOR RATES

Basic Setup & Dismantle Technicians are available at the following rates at a 4-hour minimum:

Monday — Friday 7am–5pm	\$48.00/hr
Monday — Friday 5pm–midnight	\$72.00/hr
Monday — Friday midnight–7am	\$96.00/hr
Saturday and Sunday 7am–5pm	\$72.00/hr
Saturday and Sunday 5pm–7am	\$96.00/hr
All Holidays	\$96.00/hr

Labor will be charged for set-up and tear-down of video projection, multi-image, audio reinforcement systems, stage lighting, fast-fold screens and drape at the rates listed above.



All prices listed are per room per day.

Any equipment or technician canceled within 24 hours of a function's start time will be billed at full price.

There will be a 21% service charge on all equipment rental.

Specialists and Show Technicians are available. Please call for labor rates.

Additional delivery or shipping charges may apply.

For T-1 access, phone lines and 220 volt electrical power and distribution please contact your hotel catering representative.

Note: Use this price list as a guideline exclusively. If you do not see a specific item needed to make your meeting a success, please call our Red Lion Hotel on the River, Jantzen Beach - Portland office at 503.286.8297.



We understand that you rely on our expertise to successfully deliver your meeting message

Whether you are planning an intimate board meeting or an elaborate production, you can count on our team of dedicated audio-visual professionals to provide the technical know how and a full range of equipment to help deliver your message through light, sound, video and data projection.

The PSAV Team at the Red Lion Hotel on the River Jantzen Beach - Portland look forward to assisting you in making your next event a resounding success.



**RED LION HOTEL  
ON THE RIVER  
JANTZEN BEACH • PORTLAND**

**AUDIOVISUAL  
SERVICES**

**RED LION HOTEL ON THE RIVER  
JANTZEN BEACH • PORTLAND**

## POPULAR PACKAGES

### OVERHEAD PROJECTION PACKAGE \$85.00/DAY

Includes:  
Overhead Projector  
Projection Cart/Stand  
Tripod Screen  
All Cabling, Extension Cords, etc.

### 35MM SLIDE PROJECTION PACKAGE \$95.00/DAY

Includes:  
35mm Slide Projector  
Wireless Remote Control  
Appropriate Zoom Lens  
Projection Cart/Stand  
Tripod Screen

### VHS VCR/MONITOR PACKAGE \$175.00/DAY

Includes:  
VHS Videocassette Recorder  
26" or 27" Color Monitor  
54" Display Cart  
All Cabling, Extension Cords, etc.

### LCD PROJECTOR PACKAGE \$550.00/DAY

Includes:  
LCD Data/Video Projector XGA  
Projection Cart/Stand  
Tripod Screen  
All Cabling, Extension Cords, etc.

Package pricing does not include 20% service charge.

Larger screens available for the above packages, call for pricing.

## AUDIO COMPONENTS

### MIXER/AMPLIFIERS

4 Channel Mono Mixer	\$45.00
8 Channel Stereo Mixer	\$85.00
12 Channel Stereo Mixer	\$130.00
16 Channel Stereo Mixer	\$175.00
Stereo Amplifier	\$55.00
Stereo Equalizer (1/3 Octave)	\$50.00
*F/X and Signal Processing Rack	Call for Details

### SPEAKERS

Powered Speaker	\$80.00
Large Event Sound Systems	Call for Details

### MICROPHONES

Wired Microphones	\$35.00
Wired Lavalier	\$35.00
PZM Microphones	\$40.00
UHF Wireless System (Lavalier or Handheld)	\$115.00
UHF Wireless System with Headset Microphone	\$130.00

### PLAYERS/RECORDERS

Mono Cassette Deck	\$40.00
Stereo Cassette Deck	\$47.00
Compact Disc Player	\$50.00
Digital Audio Tape Recorder (DAT)	\$125.00
Portable Stereo (Boombbox)	\$55.00
Audio Patch to House Sound	\$65.00

## VIDEO COMPONENTS

### VIDEO/DATA PROJECTION

LCD Projector - XGA, 1700-2200 Lumens	\$500.00
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PSAV stocks a wide range of data projection systems from 1700-10K Lumens. Please call for prices and availability.

### SCREEN & CART PACKAGE \$75.00/DAY

6'-8' Tripod Screen
32" Skirted Cart
VGA Cable (as needed)
A/C and Power Strip

A great resource for presenters bringing their own LCD projectors.

### VIDEO/DATA MONITORS

8" Video Monitor	\$50.00
20" VHS/Monitor Combo	\$135.00
27" Video Monitor	\$110.00
17" Multi-Sync Data Display	\$95.00
20" Multi-Sync Data Display	\$150.00
54" Skirted Projection Cart	\$25.00

### PLAYERS/RECORDERS

VHS Player/Recorder	\$70.00
VHS World Standard (NTCS, PAL, SECAM)	\$115.00
DVD Player	\$90.00
Betacam SP Player	\$325.00

### CAMERAS

VHS Camcorder	\$165.00
Camera Tripod	\$28.00
Broadcast Quality Cameras	Call for Details

### SWITCHERS AND DISTRIBUTION

VGA Switcher (4x1)	\$55.00
RGB or VGA Distribution Amplifier	\$55.00
Video Distribution Amplifier	\$40.00
Digital Scan Converter/Switcher	\$225.00
Passive Video Switcher	\$40.00

## LIGHTING COMPONENTS

6 Channel 2400 Watt Powerpack with Controller	\$65.00
12 Channel Dimmer Board	\$75.00
Standard Theatrical Lighting Fixtures	\$27.00
Followspot 1000 Watts	\$100.00
Video Lighting Kit	\$75.00
Intelligent, Decorative & Theme Lighting	Call for Details
Custom Steel Gobos (Call for Information)	\$100.00

## PROJECTION COMPONENTS

### 35MM PROJECTION/ACCESSORIES

Kodak 35mm Slide Projector	\$45.00
Wireless Remote	\$30.00
Brite-Lite Lamp Module	\$35.00
6"-9" Zoom Lens or Rear Projection Lens	\$35.00

### OVERHEAD PROJECTORS

Overhead with Quick Lamp Changer	\$40.00
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### SCREEN & CART PACKAGE

6'-8' Tripod Screen	\$75.00
32" Skirted Cart	
VGA Cable (as needed)	
A/C and Power Strip	

A great resource for presenters bringing their own projectors.

## SCREENS/DRAPES

### TRIPOD SCREENS

4' - 8' Tripod Screen	\$35.00
10' - 12' Cradle Screen	\$65.00

### PROFESSIONALLY DRESSED FAST FOLD SCREENS & DRAPES

6' x 8' with Trim Kit	\$150.00
7.5' x 10' with Trim Kit	\$165.00
9' x 12' with Trim Kit	\$175.00
Black Drape Velour or Banjo Style	\$12.00 Per Running Foot
-adjustable panel 9'x13' high	
(Rear Screen presentations require pipe and drape for a professional look)	

## MISCELLANEOUS EQUIPMENT

Flipchart Easel w/ Pad & 4 Color Marker Set	\$45.00
Flipchart Easel	\$20.00
Sign Easel	\$13.00
Whiteboard w/ Eraser & 4 Color Marker Set	\$40.00
Speaker Phone (1-15 people)	\$30.00
Polycom Conference Speaker Phone	\$100.00
Laser Pointer	\$25.00
26"-54" Projector Cart	\$25.00
Saf-Loc Stand	\$18.00
Speaker Timer	\$40.00
Motorola 2-Way Radio	\$27.00
25' A/C Cable or 6 Circuit A/C Strip	\$10.00
Press Mult Box	\$85.00
Personal Computers	Call for Details
Office Equipment	Call for Details